



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: NOVEMBER 27, 2013

Solicitation #: 2014-048

Project Name: BOOKS & MEDIA IN ENGLISH & SPANISH FOR ADULTS, YOUNG ADULTS AND JUVENILES

Department: LIBRARY

		BAKER & TAYLOR, INC. CHARLOTTE, NC					BRODART CO. BY: NUBRO INC., GENERAL PARTNER WILLIAMSPORT, PA				
PART A - BOOKS (PRICING OF MATERIALS)											
ITEM NO.	CATEGORY	% DISCOUNT OFFERED	AVERAGE PRICE	DISCOUNT PRICE	ESTIMATED ANNUAL QTY.	ANNUAL TOTAL	% DISCOUNT OFFERED	AVERAGE PRICE	DISCOUNT PRICE	ESTIMATED ANNUAL QTY.	ANNUAL TOTAL
1.	ADULT TRADE HARDCOVER FICTION	46.9%	\$28.73	\$15.26	12,424	\$189,590.24 BIDDER'S PRICE \$189,535.95	47.5%*	\$28.73	\$15.08	12,424	\$187,353.92
2.	ADULT TRADE HARDCOVER NON-FICTION	46.9%	\$26.55	\$14.10	6,171	\$87,011.10 BIDDER'S PRICE \$86,999.07	47.5%*	\$26.55	\$13.94	6,171	\$86,023.74
3.	ADULT TRADE PAPERBACK FICTION	41.0%	\$16.92	\$9.98	1,856	\$18,522.88 BIDDER'S PRICE \$18,528.308	41.5%*	\$16.92	\$9.90	1,856	\$18,374.40
4.	ADULT TRADE PAPERBACK NON-FICTION	41.0%	\$21.47	\$12.67	5,049	\$63,970.83 BIDDER'S PRICE \$63,957.20	41.5%*	\$21.47	\$12.56	5,049	\$63,415.44
5.	ADULT MASS MARKET PAPERBACKS	41.0%	\$8.72	\$5.14	1,500	\$7,710.00 BIDDER'S PRICE \$7,717.20	41.5%*	\$8.72	\$5.10	1,500	\$7,650.00
6.	YA TRADE HARDCOVER	46.9%	\$27.04	\$14.36	3,402	\$48,852.72 BIDDER'S PRICE \$48,846.73	47.5%*	\$27.04	\$14.20	3,402	\$48,308.40
7.	YA TRADE PAPERBACK	41.0%	\$14.37	\$8.48	1,458	\$12,363.84 BIDDER'S PRICE \$12,361.36	41.5%*	\$14.37	\$8.41	1,458	\$12,261.78

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:     /s/    

DATE: 1/2/2014



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: NOVEMBER 27, 2013

Solicitation #: 2014-048

Project Name: BOOKS & MEDIA IN ENGLISH & SPANISH FOR ADULTS, YOUNG ADULTS AND JUVENILES

Department: LIBRARY

		BAKER & TAYLOR, INC. CHARLOTTE, NC					BRODART CO. BY: NUBRO INC., GENERAL PARTNER WILLIAMSPORT, PA				
PART A - BOOKS (PRICING OF MATERIALS)											
ITEM NO.	CATEGORY	% DISCOUNT OFFERED	AVERAGE PRICE	DISCOUNT PRICE	ESTIMATED ANNUAL QTY.	ANNUAL TOTAL	% DISCOUNT OFFERED	AVERAGE PRICE	DISCOUNT PRICE	ESTIMATED ANNUAL QTY.	ANNUAL TOTAL
8.	JUVENILE HARDCOVER	46.9%	\$19.40	\$10.30	17,544	\$180,703.20 BIDDER'S PRICE \$180,727.76	47.5%*	\$19.40	\$10.18	17,544	\$178,597.92
9.	JUVENILE TRADE PAPERBACK	41.0%	\$11.98	\$7.07	3,096	\$21,888.72 BIDDER'S PRICE \$21,883.15	41.5%*	\$11.98	\$7.01	3,096	\$21,702.96
10.	JUVENILE MASS MARKET PAPERBACK	41.0%	\$7.25	\$4.28	1,500	\$6,420.00 BIDDER'S PRICE \$6,416.25	41.5%*	\$7.25	\$4.24	1,500	\$6,360.00
11.	DVDs (ALL AGES)	28.5%	\$18.37	\$13.13	6,327	\$83,073.51 BIDDER'S PRICE \$83,102.30	18.0%*	\$18.37	\$15.06	6,327	\$95,284.62
12.	AUDIO BOOK ON CD (ALL AGES, NOT IN LIBRARY PACKAGING)	45.0%	\$17.94	\$9.87	1,777	\$17,538.99 BIDDER'S PRICE \$17,533.66	45.5%*	\$17.94	\$9.78	1,777	\$17,379.06
13.	PLAYAWAYS (ALL AGES)	25.0%	\$55.81	\$41.86	864	\$36,167.04 BIDDER'S PRICE \$36,164.88	25.0%	\$55.81	\$41.86	864	\$36,167.04
14.	MUSIC CDs (ALL AGES)	27.1%	\$9.33	\$6.80	915	\$6,222.00 BIDDER'S PRICE \$6,223.44	12.0%	\$9.33	\$8.21	915	\$7,512.15
ANNUAL COST OF BOOKS PART A					(63,883) Annual Cost	\$780,035.07 BIDDER'S PRICE \$779,997.01				(63,883) Annual Cost	\$786,391.43
THREE (3) YEAR COST <u>PART A</u> (annual cost x 3 = 3 year cost)					3 Year Cost	\$2,340,105.21 BIDDER'S PRICE \$2,339,991.04				3 Year Cost	\$2,359,174.29

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:     /s/    

DATE: 1/2/2014



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: NOVEMBER 27, 2013

Solicitation #: 2014-048

Project Name: BOOKS & MEDIA IN ENGLISH & SPANISH FOR ADULTS, YOUNG ADULTS AND JUVENILES

Department: LIBRARY

		BAKER & TAYLOR, INC. CHARLOTTE, NC			BRODART CO. BY: NUBRO INC., GENERAL PARTNER WILLIAMSPORT, PA			
PART B - PRICING OF SHELF-READY SERVICES								
ITEM NO.	CATEGORY	PER ITEM	ANNUAL NUMBER OF ITEMS	ANNUAL TOTAL COST	PER ITEM	ANNUAL NUMBER OF ITEMS	ANNUAL TOTAL COST	
1.	PHYSICAL PROCESSING	\$3.65 /unit	49,680	\$181,332.00	\$3.60	49,680	\$178,848.00	
2.	ORIGINAL CATALOGING	\$10.00 /unit	1,490	\$14,900.00	\$0.00**	1,490	\$0.00**	
3.	ADDED COPY CATALOGING	included in blended price	48,190	~	\$0.00**	48,190	\$0.00**	
4.	FREIGHT, SHIPPING	Free of charge rush orders excluded	63,883	~	\$0.00	63,883	\$0.00	
ANNUAL COST OF SHELF-READY SERVICES - PART B				Annual Cost	\$196,232.00		Annual Cost	\$178,848.00
THREE (3) YEAR COST <u>PART B</u> (annual cost x 3 = 3 year cost)				3 Year Cost	\$588,696.00		3 Year Cost	\$536,544.00
TOTAL THREE (3) YEAR COST (PART A + PART B)			\$2,928,801.21 BIDDER'S PRICE \$2,928,687.04		\$2,895,718.29			

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: /s/

DATE: 1/2/2014



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: NOVEMBER 27, 2013

Project Name: BOOKS & MEDIA IN ENGLISH & SPANISH FOR ADULTS, YOUNG ADULTS AND JUVENILES

Solicitation #: 2014-048

Department: LIBRARY

	BAKER & TAYLOR, INC. CHARLOTTE, NC	BRODART CO. BY: NUBRO INC., GENERAL PARTNER WILLIAMSPORT, PA
<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
	<small>Please see out response to this section in 'Baker &amp; Taylor's Response' as well as in exhibit 12 for our new Billtrust capabilities and description of our on-line Invoice Getaway.</small>	
BIDDER'S PROMISED DELIVERY:	PLEASE SEE 'BAKER & TAYLOR'S RESPONSE' FOR DETAILS ON DELIVERY TIMES.	30
Within ___ consecutive calendar days.		
Within ___ calendar days from receipt of 1st order.		60

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: \_\_\_/s/\_\_\_

DATE: 1/2/2014



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: **NOVEMBER 27, 2013**

Project Name: **BOOKS & MEDIA IN ENGLISH & SPANISH FOR ADULTS, YOUNG ADULTS AND JUVENILES**

Solicitation #: **2014-048**

Department: **LIBRARY**

		INGRAM LIBRARY SERVICES INC. LA VERGNE, TN									
PART A - BOOKS (PRICING OF MATERIALS)											
ITEM NO.	CATEGORY	% DISCOUNT OFFERED	AVERAGE PRICE	DISCOUNT PRICE	ESTIMATED ANNUAL QTY.	ANNUAL TOTAL	% DISCOUNT OFFERED	AVERAGE PRICE	DISCOUNT PRICE	ESTIMATED ANNUAL QTY.	ANNUAL TOTAL
1.	ADULT TRADE HARDCOVER FICTION	47.1%	\$28.73	\$15.20	12,424	\$188,844.80 BIDDER'S PRICE \$188,822.06					
2.	ADULT TRADE HARDCOVER NON-FICTION	47.1%	\$26.55	\$14.04	6,171	\$86,640.84 BIDDER'S PRICE \$86,671.39					
3.	ADULT TRADE PAPERBACK FICTION	42.7%	\$16.92	\$9.70	1,856	\$18,003.20 BIDDER'S PRICE \$17,994.22					
4.	ADULT TRADE PAPERBACK NON-FICTION	42.7%	\$21.47	\$12.30	5,049	\$62,102.70 BIDDER'S PRICE \$62,114.36					
5.	ADULT MASS MARKET PAPERBACKS	42.7%	\$8.72	\$5.00	1,500	\$7,500.00 BIDDER'S PRICE \$7,494.84					
6.	YA TRADE HARDCOVER	47.1%	\$27.04	\$14.30	3,402	\$48,648.60 BIDDER'S PRICE \$48,662.75					
7.	YA TRADE PAPERBACK	42.7%	\$14.37	\$8.23	1,458	\$11,999.34 BIDDER'S PRICE \$12,005.19					

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:     /s/    

DATE: 1/2/2014



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: NOVEMBER 27, 2013

Solicitation #: 2014-048

Project Name: BOOKS & MEDIA IN ENGLISH & SPANISH FOR ADULTS, YOUNG ADULTS AND JUVENILES

Department: LIBRARY

		INGRAM LIBRARY SERVICES INC. LA VERGNE, TN									
PART A - BOOKS (PRICING OF MATERIALS)											
ITEM NO.	CATEGORY	% DISCOUNT OFFERED	AVERAGE PRICE	DISCOUNT PRICE	ESTIMATED ANNUAL QTY.	ANNUAL TOTAL	% DISCOUNT OFFERED	AVERAGE PRICE	DISCOUNT PRICE	ESTIMATED ANNUAL QTY.	ANNUAL TOTAL
8.	JUVENILE HARDCOVER	47.1%	\$19.40	\$10.26	17,544	\$180,001.44 BIDDER'S PRICE \$180,047.05					
9.	JUVENILE TRADE PAPERBACK	42.7%	\$11.98	\$6.86	3,096	\$21,238.56 BIDDER'S PRICE \$21,252.62					
10.	JUVENILE MASS MARKET PAPERBACK	42.7%	\$7.25	\$4.15	1,500	\$6,225.00 BIDDER'S PRICE \$6,231.38					
11.	DVDs (ALL AGES)		\$18.37		6,327	\$0.00					
12.	AUDIO BOOK ON CE (ALL AGES, NOT IN LIBRARY PACKAGING)		\$17.94		1,777	\$0.00					
13.	PLAYAWAYS (ALL AGES)		\$55.81		864	\$0.00					
14.	MUSIC CDs (ALL AGES)		\$9.33		915	\$0.00					
ANNUAL COST OF BOOKS PART A					(63,883) Annual Cost	\$631,204.48 BIDDER'S PRICE \$631,295.85				(63,883) Annual Cost	
THREE (3) YEAR COST <u>PART A</u> (annual cost x 3 = 3 year cost)					3 Year Cost	\$1,893,613.44 BIDDER'S PRICE \$1,893,887.56				3 Year Cost	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:     /s/    

DATE: 1/2/2014



## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: **NOVEMBER 27, 2013**

Project Name: **BOOKS & MEDIA IN ENGLISH & SPANISH FOR ADULTS, YOUNG ADULTS AND JUVENILES**

Solicitation #: **2014-048**

Department: **LIBRARY**

		<b>INGRAM LIBRARY SERVICES INC.</b> <b>LA VERGNE, TN</b>					
<b>PART B - PRICING OF SHELF-READY SERVICES</b>							
ITEM NO.	CATEGORY	PER ITEM	ANNUAL NUMBER OF ITEMS	ANNUAL TOTAL COST	PER ITEM	ANNUAL NUMBER OF ITEMS	ANNUAL TOTAL COST
1.	PHYSICAL PROCESSING	\$1.15	49,680	\$57,132.00			
2.	ORIGINAL CATALOGING	\$2.15	1,490	\$3,203.50			
3.	ADDED COPY CATALOGING	\$2.15	48,190	\$103,608.50			
4.	FREIGHT, SHIPPING	\$0.00	63,883	\$0.00			
<b>ANNUAL COST OF SHELF-READY SERVICES - PART B</b>				Annual Cost	\$163,944.00		Annual Cost
<b>THREE (3) YEAR COST <u>PART B</u> (annual cost x 3 = 3 year cost)</b>				3 Year Cost	\$491,832.00		3 Year Cost
<b>TOTAL THREE (3) YEAR COST (PART A + PART B)</b>			<b>\$2,385,445.44</b> <small>BIDDER'S PRICE \$2,385,719.56</small>		<b>\$0.00</b>		

**NOTE:** The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:     /s/    

DATE: 1/2/2014



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: NOVEMBER 27, 2013

Project Name: BOOKS & MEDIA IN ENGLISH & SPANISH FOR ADULTS, YOUNG ADULTS AND JUVENILES

Solicitation #: 2014-048

Department: LIBRARY

	INGRAM LIBRARY SERVICES INC. LA VERGNE, TN	
<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	1%-10 DAYS / NET 30 DAYS EOM	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY:	*1-2	
Within ____ consecutive calendar days.	<small>*After receipt of order for in stock and non-processed titles</small>	
Within ____ calendar days from receipt of 1st order.	90	
BIDS SOLICITED: 34	BIDS RECEIVED: 3	BIDS LOCAL: 5
		NO BIDS: 0

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: \_\_\_/s/\_\_\_

DATE: 1/2/2014